sepasoft

Sepasoft Fundamentals

• • • Ignition-built MES

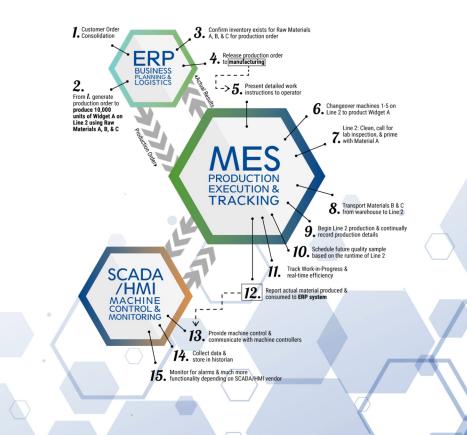


About Sepasoft, Inc

- Built from in the field based needs
- Started MES in 2010
- Inductive Automation Strategic Partner
- 1,000+ implementations worldwide
- More than 170+ MES-Certified System Integrators globally
- 8 Distributors in foreign countries
- 100% MES Focus
- Pre and Post sales dedicated support
- Dedicated growing sales team focused on MES

What we do

Sepasoft provides MES solutions used to control, track, and document the transformation of raw materials to finished goods in real-time.



Licensing Model

- Perpetual Licensing
- No nonsense licensing
 - Unlimited Machines per site/server
 - Unlimited Lines per site/server
- All costs revealed up front



Support



PriorityCare

PriorityCare is our new premium support offering, providing unlimited phone, and web support at our highest priority level during business hours, as well as free software upgrades and member discounts.

+ 24% Annually | Support plan price is based on the retail price of software at the time of purchase.

PriorityCare includes:

- Unlimited phone, web portal support at our highest priority level (Includes phone support during business hours; priority level may be affected by the severity of the issue.)
- Upgrade Protection: Unlimited free upgrades to any modules purchased
- 15% discounts on training courses, excluding onsite training
- Free certification tests

TotalCare

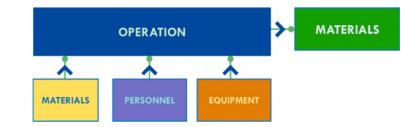
Get peace of mind for the entire year with unlimited phone, and web portal access to our technical support reps, free software upgrades, and member discounts.

+ 20% Annually | Support plan price is based on the retail price of software at the time of purchase.

Total Care includes:

- · Unlimited phone (during business hours), and web portal support
- Upgrade Protection: Unlimited free upgrades to any modules purchased
- 10% off training courses, excluding onsite training
- Half-price certification tests





Overview

Manufacturing Execution System (MES) implementations bridge higher-level planning systems with plant floor control systems. Typically, this system will involve many departments and personas, in addition to accommodating existing processes. The end result makes MES one of the most challenging systems to successfully implement. The Sepasoft Quick Start Program (QSP) helps our end users identify and mitigate common risk factors associated with MES implementation.



MES Competitive Landscape

MANUFACTURING EXECUTION/HEAD-TO-HEAD REPORT

Vendor Capability Summary

This page summarizes user satisfaction with a variety of vendor capabilities regarding their product offering(s). Look for strong and consistent performance across the board when assembling your shortlist, and follow up on areas of concern during the evaluation and negotiation processes.



Software **Reviews**



MES Competitive Landscape

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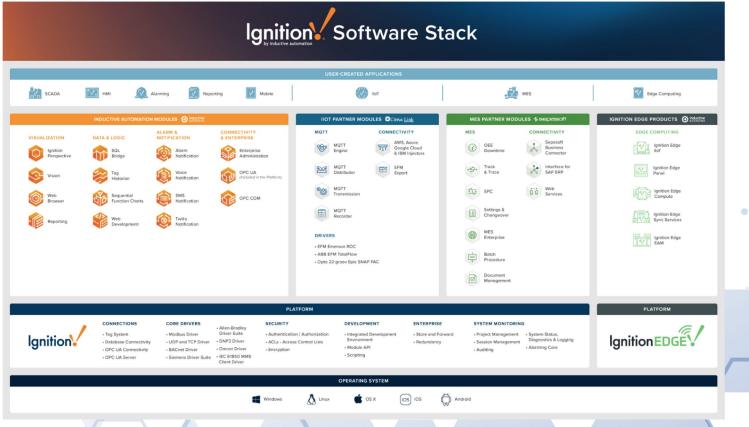
Software **Reviews**

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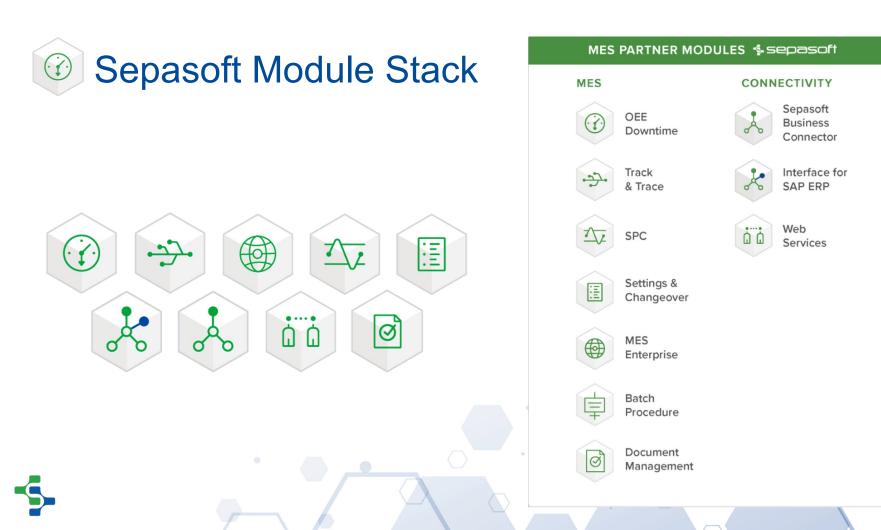




Ignition Software Stack



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Scalable MES Platform

w w	ERP	PLM	BI
	Enterprise Resource Planning	Product Lifecycle Management	Business Intelligence
Business Systems	Orders Procurement Planning Inventory	Bill of material Process definitions Specifications Work Instructions	Decision making Data mining Reporting Al Machine Learning

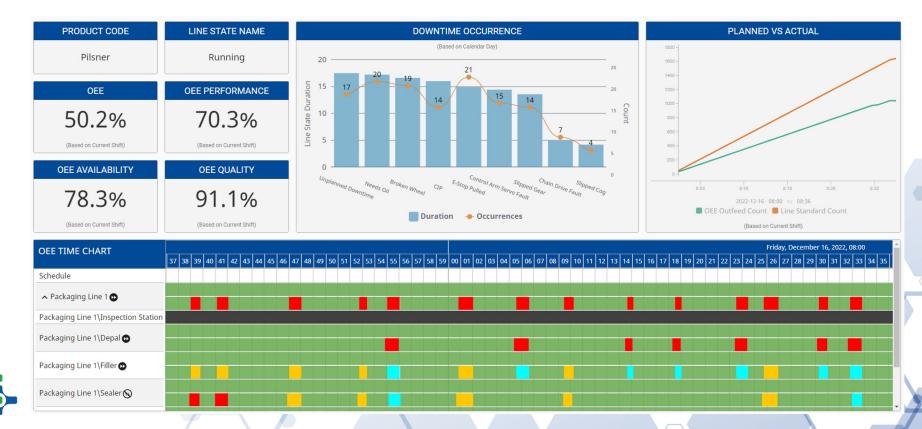
		Ma	MES anufacturing Execution Syst	tem		
	Intf for SAP	RESTful	SOAP	JDBC	Flat File	
		Business Conn	ector (visual data sequ	uencing and mapping)		
	Process Defini	tion (BOMs, BOPs, w	orkflows, recipes, equip	ment, material, docume	nts, SPC definitions,	
Floor	Live Mon	itoring / Analysis	(traceability, genealogy	, analysis, reporting, EE	3R, alarming)	
	Process Control (production execution, SPC sampling, WIP inventory, data collection					
		Human Machine Inte	HMI / SCADA	and Data Acquisition		
	UI	Alarming M		C Database	Historian	
	Machinery PLC, sensors					

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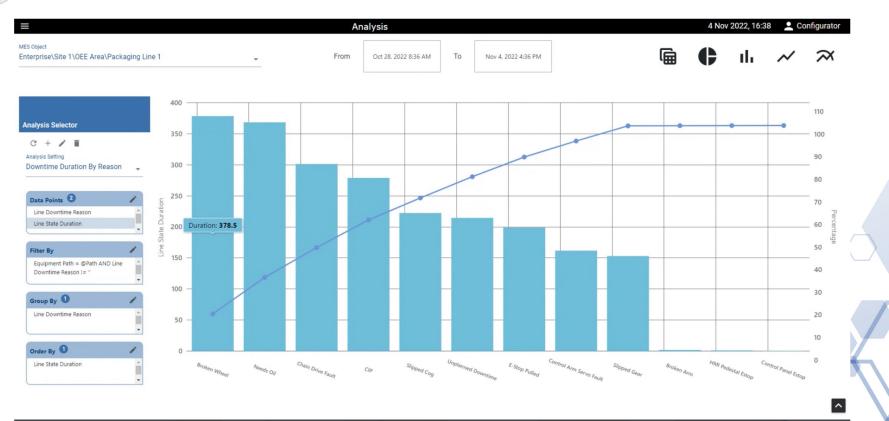
Scalable MES

- Synchronization of MES data
 - On Premise Servers
 - Private Cloud
- Scalable
 - Accommodates Companies with Mixed Facility Sizes
 - Seamless Scale Up Path (no need for rip and replace)
- Central Management
 - MES Server Health Monitoring
 - Central Configuration
 - Quicker Disaster Recovery

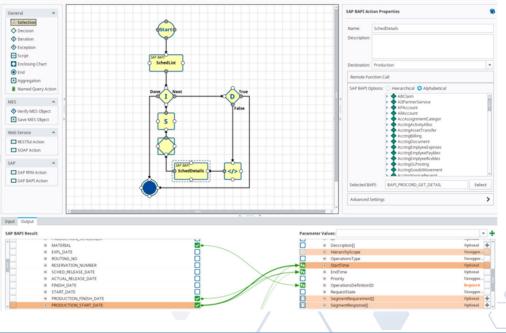




OEE - Detailed Analysis



OEE - Scheduling



MES Schedule View						
	ר 20, 2023	Tuesday, March 21, 2023	Wednesday, March 22, 2023	Thursday, March 23, 2023	Friday, March 24, 2023	Saturday, March 25, 2023
😋 Enterprise\El Dorado Hills\Packaging Area\Packaging Line 1			Stout-Enterprise:El Do	prado Hills:Packag		
Senterprise\El Dorado Hills\Packaging Area\Packaging Line 2		Stout-Enterpris	se:El Dorado Hills:Packaging Area:Packa	aging Line 2		
DEnterprise\El Dorado Hills\Packaging Area\Packaging Line 3		IPA-Enterpr Stout-E	nterprise:El Dora Pilsner-Enterprise:El D	Porado Hill:		
	Are Sci AM Sci	-Enterprise:El Dorado Hills:Packagi a:Packaging Line 3 neduled Begin: 3/21/2023, 10:31:14 neduled End: 3/21/2023, 6:15:38 PM gress: 21.05%				

OEE - Reporting

		Reporting			4 Nov 2022, 16:41	Configurator	
MES Object Packaging Line 1		• Nov 4, 2	2022 8:41 AM	Nov 4, 2022 4:41 PM			
	Line Level Report Ex OEE By Shift	kample					
c	Shift DEE Demo Shift 1 DEE Demo Shift 3	66% 7	8%	92%	Quality 92% 91%		
		¥	\$ ⊙				• • •
	0.784	0.915 0.916	0	0.791 0.	851 0.91		

-5-



Challenge	Solution	Impact	
 Day old data No information on downtime occurrences No MES No alarm notification Need improvement controls on equipment and 	 OEE downtime SPC Web Services Settings & Changeover 	 Real time data available Unlimited licensing lowered TCO More control and visibility on all operations 	
operations	•		

DAIMLER TRUCK North America

Challenge	Solution	Impact
 No monitoring No control No feedback on status No visibility on maintenance 	• OEE downtime	 Operators gained access to call for help Visible Real-time data shared with other sites Equipment interlocks can now be detected Minimized downtime Access to reports about
		operations, personnel, equipment

Track & Trace - Genealogy

Material330 mlLocationPackaging Line 1Quantity1.0Begin Date Time2022:12-15 10:03:13.576	330 ml Bottle Bee Started: Thu Dec 15 anded: Thu Dec 15 Processing Ed Name: Packaging Li Material - In Case-1: Lot No: Material Location Quantity Begin Date Time	10:03:13 PST 2022 0:03:13 PST 2022 quipment ne 1	49716 💌	Packaging Line 1668559874313 Complete 1 Packaging Line 1 Packaging Line 1670286259071 Complete 330 ml	4 Packaging Line Receive Inventory	1 Packaging Line 1 1668559874313 Complete 330 ml	Packaging Line 1 Receive Inventory 2 Packaging Line 1 Bottle Beer 3 Packaging Line 1 Bottle Beer 3	Detailed Mo
LocationPackaging Line 1Quantity12.0Begin Date Time2022-12-15 10:03:13:576	Lot No:	1668559874313						
Quantity12.0Begin Date Time2022-12-15 10:03:13:576	Material							
Begin Date Time 2022-12-15 10:03:13.576								
	Quantity							
End Date Time 2022-12-15 10:03:13.576		2022-12-15 10:03:13 576						

Track & Trace - Inventory

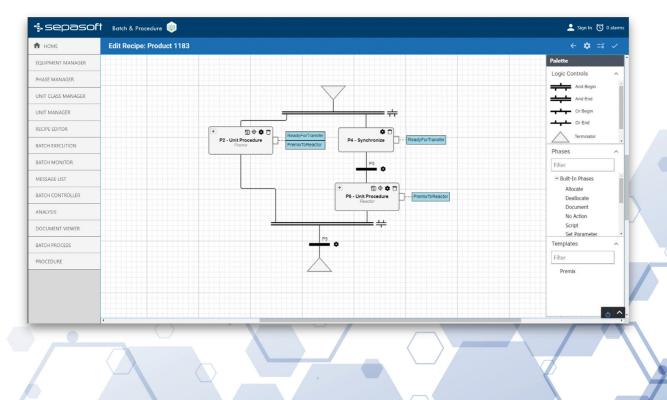
sepasoft MS

/.../Packaging Area/Packaging Line 1: Receiving

RECEIVING		INVENTORY	
Packaging Line 1	MaterialGroup 🗘	Material 🗘	Quantity 🗘
Select Material Group	Case	6 Pack	29
Bottles	Case	12 Pack	33
	Bottles	500 ml	804
Select material	Bottles	330 ml	1,952
500 ml	Caps	Red Caps	688
	Caps	Silver Caps	750
Enter Quantity			
Receive Materials			

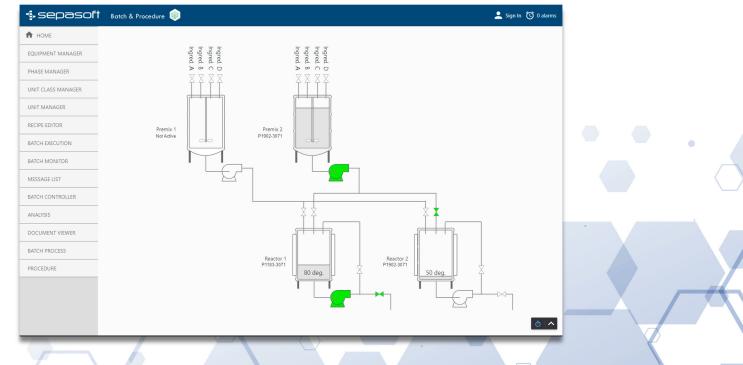
Batch & Manufacturing Procedure

- Graphical Recipe Editor
- Separation of Recipes and Equipment Control
- Golden Batch Comparison
- Real-Time Batch Status Visibility
- Electronic Batch Records
- Electronic Signature verification





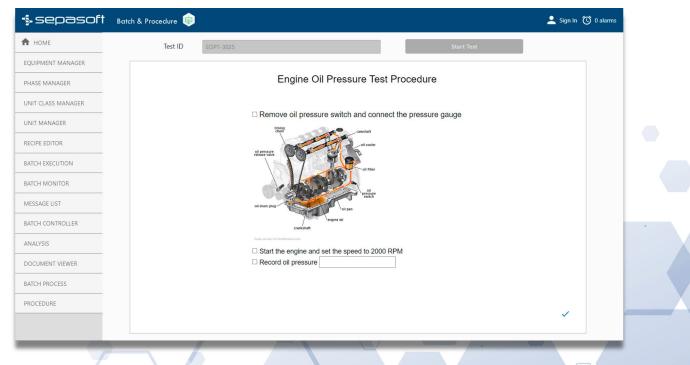
Real-Time Batch Status



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Document Management

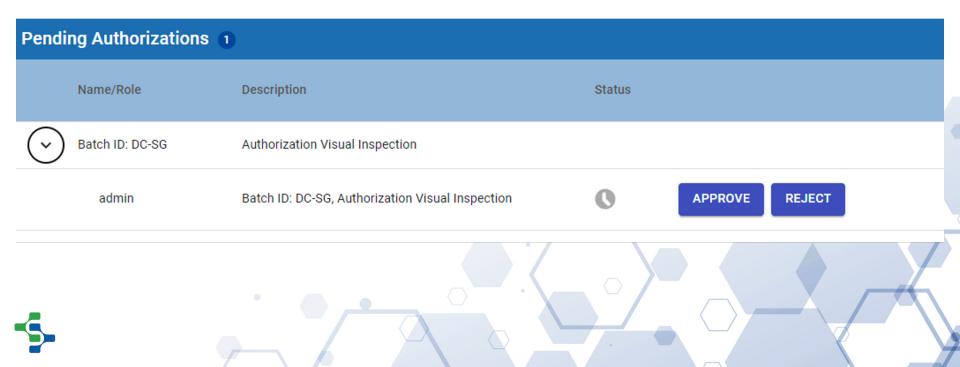


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Electronic Signatures





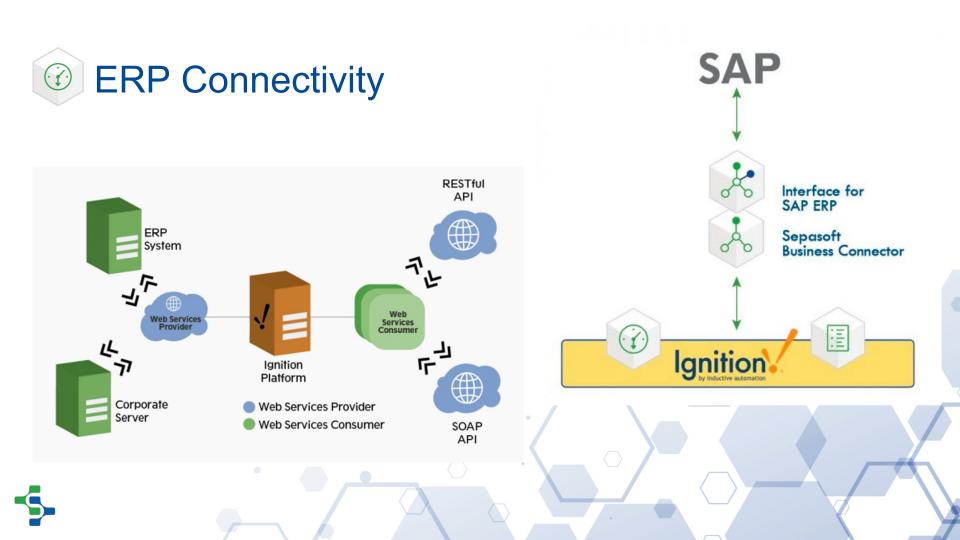
Reporting (EBR)

🕏 SEPOSOft 🛛 Batch & Procedure 🃦		💄 Sign In 🔞 O alarr
HOME Batch ID 221216_a		
MANAGERS >		
RECIPE EDITOR	Batch Report	
BATCH EXECUTION	Batch Report Electric Chronical Order of Steps and Paramaters 221216_a	
BATCH MONITOR		
MESSAGE LIST	P2 - Unit Procedure UP1 - Start	
BATCH CONTROLLER	Command NONE Dec 16, 2022 07:28:57	
ANALYSIS	Begin Date Time Dec 16, 2022 07:28:57 Dec 16, 2022 07:28:57	
OCUMENT VIEWER	Execute_Count 1	
BATCH PROCESS	Dec 16, 2022 07/28:57	
PROCEDURE	UP3 - Add Ingredient A Command Start	
RESSURE TEST	Dec 16, 2022 07:28:58 Unit: Path Enterprise/Site/Area/Process Cell/Premix: 1	
ADE TO ORDER	Dec 16, 2022 07:28:58	
ATCH REPORT	State UNKNOWN Dec 16, 2022 07-28:58	
EBR VIEWER	Unit_Path Dec 16, 2022 07:28:58	
	Message Dec 16, 2022 07:28:58	
	Begin, Date, Time Dec 16, 2022 07:28:58	
50% •	First < 3 / 29 🗲 Last	4





Challenge	Solution	Impact
 Recipe Management No control No feedback on status No verification on completion E-Signatures 	Batch & Procedure	 Operator recipe creation (fast) Visible Real-time data shared with other sites Procedure & document management More efficient workflows
STONE BREWING SUCCESSFULLY IMPLEMENTS MODERN BATCH SYSTEM Greater Fred Zabel, Necder Williams		& reporting (EBR) • Electronic Signatures



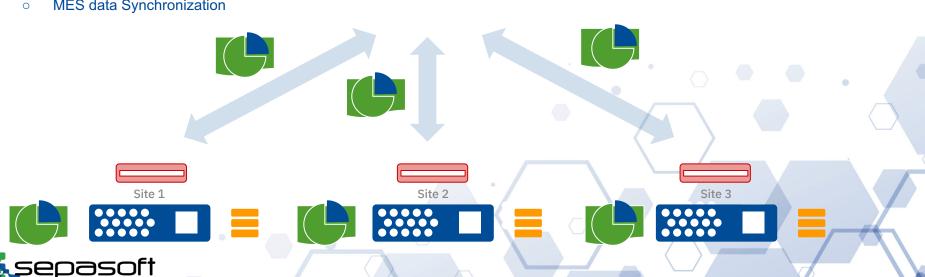
Enterprise Architecture

What is it for?

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Firewall

Customer Testimonials

MES Testimonial

"Before we put Ignition in, getting real-time data was quite often a struggle. Typically, we were looking at information that was a day old. Now with Ignition / Sepasoft, the data is immediately available and highly actionable. It's a world of difference."



MES Testimonial

"The best experience is how intuitively the operators have adapted to using computers on the lines and the ownership they have shown using this new system. They are very aware of the dashboards and have preferred using the new system checks over the old paper forms."



